



24 October 2008

Report for the first nine months and the third quarter of 2008

Nine months

- Net turnover amounted to SEK 10,945 M (10,884).
- Operating profit amounted to SEK 60 M (122).
- Net profit amounted to SEK 42 M (81) and earnings per share to SEK 2.05 (3.80).
- Cash flow after net investments amounted to SEK 429 M (-367).

Third quarter

- Net turnover amounted to SEK 3,132 M (3,721).
- Operating profit amounted to SEK 4 M (33).
- Net profit amounted to SEK 3 M (16) and earnings per share to SEK 0.15 (0.80).
- Cash flow after net investments amounted to SEK 93 M (-142).

In a comment on the third quarter results, Bilias's Managing Director Jan Pettersson says:

“The rapid decline in car sales has had a very negative effect on earnings in the Car Business, leading to a loss of SEK 61 M. But earnings in the Service Business have improved to a profit of SEK 44 M. The savings programme has been expanded from SEK 100 M to more than SEK 200 M and we expect continued positive cash flow.”

Group	Third quarter		Nine months		Oct. 07 - Sept. 08	Full year 2007
	2008	2007	2008	2007		
Net turnover, SEK M	3,132	3,721	10,945	10,884	15,463	15,402
Operating profit/loss excl. items affecting comparability, SEK M ¹⁾	-28	36	-25	107	45	177
Operating margin excl. items affecting comparability, %	-0.9	1.0	-0.2	1.0	0.3	1.2
Operating profit, SEK M	4	33	60	122	107	169
Operating margin, %	0.1	0.9	0.5	1.1	0.7	1.1
Profit/loss before tax, excl. items affecting comparability, SEK M ¹⁾	-47	28	-78	97	-17	158
Profit/loss before tax, SEK M	-15	25	7	112	45	150
Profit from continuing operations, SEK M	5	19	41	84	63	106
Profit/loss from discontinued operations, net after tax, SEK M	-2	-3	1	-3	-2	-6
Net profit, SEK M	3	16	42	81	61	100
Earnings per share, SEK ²⁾	0.15	0.80	2.05	3.80	3.00	4.75

¹⁾ Items affecting comparability are shown on page 3.

²⁾ The number of shares used in the calculation is shown in the table on page 13.

Notable events during 2008

- The Market Court convicted Bilja and seven other Volvo dealers in Skåne and Blekinge of violating the competition rules. Bilja was ordered to pay a restraint-of-trade fine of SEK 6 M, which was just under 5 per cent of the Swedish Competition Authority's original fine of SEK 122 M. The Stockholm City Court had previously acquitted the companies. The restraint-of-trade fine of SEK 6 M has been charged to the profit for the third quarter of 2008.
- Bilja has entered into an agreement with HQ Bank AB as a result of which HQ Bank AB will act as a liquidity guarantor for the company's shares within the framework of the OMX Nordic Exchange Stockholm AB's system for liquidity guarantees, starting on 17 October 2008. A liquidity guarantee is designed to promote the liquidity of shares.

Previously reported notable events

- Bilja sold a property in Västerås.
- Bilja acquired all shares in Bilforum AS and Bilforum Finans AS, which represent Volvo, Renault and Land Rover in the Stavanger area.
- On 20 February, Bilja's subsidiary Säfveån won a longstanding dispute in the District Court of Gothenburg. The opposite party, Pacta, appealed the judgement on 11 March to the Court of Appeal for Western Sweden.
- Bilja concluded an agreement on the sale of properties in Sweden to a subsidiary of Corem Property Group.
- Bilja acquired the real estate company A/S Selandia Ejendomsselskab. At the same time one of the properties, Lyngby, was sold.
- Bilja concluded an agreement on the sale of four properties in Copenhagen to a subsidiary of Corem Property Group.

Further information on the above events is provided at www.bilja.se

Third quarter 2008

Demand for cars decreased during the quarter and was at a considerably lower level compared with the same period last year. Demand for service also declined slightly compared with the same quarter last year.

Net turnover amounted to SEK 3,132 M (3,721). Adjusted for exchange rate changes and comparable operations, net turnover decreased by about SEK 630 M or 17 per cent. The decline is mainly attributable to lower sales of new cars.

Operating profit amounted to SEK 4 M (33). Items affecting comparability affected the profit by SEK 32 M (-3). The poorer result compared with last year is mainly attributable to lower new cars sales and a lower margin in used car sales.

In response to the poorer market situation, an action programme was approved during the year amounting to a total of SEK 229 M per year, of which SEK 200 M is estimated to have effect during 2009 (table on page 3). Most of the action programme concerns personnel reductions. The cost of implementing the action programme is estimated at a total SEK 80 M, of which SEK 22 M was charged to earnings for the second quarter of 2008 and the remainder SEK 58 M will be charged to fourth quarter earnings.

Items affecting comparability (see table on page 3) amounted to a net of SEK 32 M (-3) during the quarter and consist of SEK 39 M (-) in gain from sale of property and SEK -7 M (-1) in costs for restraint-of-trade fine and disputes. Last year includes SEK -2 M pertaining to restructuring in Norway.

Net financial items amounted to SEK -19 M (-8). The negative trend is mainly attributable to a higher interest rate level during the quarter compared with the year before. The net figure includes a profit share of SEK 5 M (5) from the indirect shareholding in Volvofinans.

Tax amounted to SEK +20 M (-6). The tax income stems from a fiscal deficit during the quarter. The loss before tax includes a non-taxable gain of SEK 40 M from sale of property.

Net profit amounted to SEK 3 M (16) and earnings per share to SEK 0.15 (0.80). Exchange rate changes only affected the profit marginally.

Total assets decreased during the quarter by SEK 670 M to SEK 6,064 M. The decrease is mainly attributable to sale of property worth SEK 255 M, lower inventories and trade receivables.

Equity increased during the quarter by SEK 3 M, equivalent to the net profit during the quarter. The equity/assets ratio amounted to 23 per cent (22).

Investments and disposals amounted to SEK -16 M (129). Replacement investments represented SEK 9 M (10), expansion investments SEK 9 M (9), environmental investments SEK 0 M (0) and

investments in new construction and additions to properties SEK 3 M (16). Net investments in leased vehicles and finance leases amounted to SEK -37 M (94).

Cash flow after net investments amounted to SEK 93 M (-142). Sales of properties had a positive impact on cash flow of SEK 108 M. Net debt decreased by SEK 28 M during the quarter to SEK 954 M. The properties that were sold during the

quarter were recognised in the half-year accounts as assets held for sale at SEK 256 M and were therefore not included in net debt.

The number of employees decreased by 104 during the quarter, amounting to 3,694.

Changes in equity

Group, SEK M	Nine months		Full year
	2008	2007	2007
Opening balance	1,507	1,684	1,684
Cash dividend to shareholders	-164	-172	-172
Buy-back of shares ¹⁾	-	-115	-115
Translation difference, etc.	-1	8	10
Net profit	42	81	100
Closing balance	1,384	1,486	1,507

¹⁾ At the end of the third quarter of 2008, the holding of own shares amounted to 1,000,000 (1,000,000). The weighted average number of own shares during 2008 amounted to 1,000,000 (1,495,014).

Items affecting comparability

Group, SEK M	Third quarter		Nine months		Oct. 07 - Sept. 08	Full year 2007
	2008	2007	2008	2007		
Operating profit/loss excl. items affecting profitability	-28	36	-25	107	45	177
Items affecting comparability						
- Gain from property sales	39	-	124	-	124	-
- Structural costs etc.	0	-2	-28	-3	-43	-18
- Changed pension plan in Norway	-	-	-	22	-	22
- Disputes	-7	-1	-11	-4	-19	-12
Operating profit	4	33	60	122	107	169
Profit/loss before tax excl. items affecting comparability	-47	28	-78	97	-17	158
Items affecting comparability						
- Gain from property sales	39	-	124	-	124	-
- Structural costs etc.	0	-2	-28	-3	-43	-18
- Changed pension plan in Norway	-	-	-	22	-	22
- Disputes	-7	-1	-11	-4	-19	-12
Profit/loss before tax	-15	25	7	112	45	150

Action programme/Earnings effect

SEK M	Acc six months 2008	Isolated third quarter 2008	Isolated fourth quarter 2008	Full year 2009	Full year 2010
Sweden	7	5	5	120	130
Norway	0	2	5	38	50
Denmark	0	6	8	42	49
Total	7	13	18	200	229

Cars

No. of new cars	Deliveries						Order backlog	
	Third quarter		Nine months		Oct. 07 - Sept. 08	Full year 2007	30 Sept.	
	2008	2007	2008	2007			2008	2007
Sweden ¹⁾	3,663	5,472	13,875	16,053	21,158	23,336	2,684	4,641
Norway ²⁾	1,267	1,564	4,634	4,593	6,500	6,459	839	1,459
Denmark	1,090	1,459	3,637	4,707	5,649	6,719	562	1,015
Total	6,020	8,495	22,146	25,353	33,307	36,514	4,085	7,115

¹⁾ Region Mälardalen is included in deliveries for the first nine months of 2008 in the amount of 1,757 (1,180). Bilgruppen is included in deliveries for the first nine months of 2008 in the amount of 391 (180).

²⁾ Bilforum is included in deliveries for the first nine months of 2008 in the amount of 317 and in the order backlog in the amount of 27.

SEK M	Net turnover						Operating profit/loss, operating margin							
	Third quarter		Nine months		Oct. 07 - Sept. 08	Full year 2007	Third quarter				Nine months		Oct. 07 - Sept. 08	Full year 2007
	2008	2007	2008	2007			2008	%	2007	%	2008	2007		
Sweden	1,882	2,365	6,684	6,883	9,575	9,774	1	0.1	57	2.4	57	157	120	220
Norway	860	889	2,962	2,532	3,978	3,548	-9	-1.0	-6	-0.7	-11	0	4	15
Denmark	387	465	1,287	1,463	1,889	2,065	-9	-2.3	-3	-0.6	-36	-7	-36	-7
Total	3,129	3,719	10,933	10,878	15,442	15,387	-17	-0.5	48	1.3	10	150	88	228

- **New car market in slump**
- **Low margins on used cars**

The market for new cars decreased during the quarter in Sweden by 15 per cent, in Norway by 20 per cent and in Denmark by 11 per cent.

Net turnover amounted to SEK 3,129 M (3,719). Adjusted for exchange rate changes and comparable operations, net turnover decreased by about SEK 630 M or 17 per cent. The decrease is attributable to lower sales of new and used cars.

Cars reported an operating loss of SEK 17 M (profit: 48). The Car Business reported a loss of SEK 61 M, which was SEK 70 M worse than the third quarter of last year. Lower sales of new cars and a lower margin in used car sales had a negative impact on earnings. Earnings have been charged with a net of SEK 12 M in value adjustments of cars in stock and increased provision for cars sold previously with guaranteed residual values. The operating profit in the Service Business totalled SEK 44 M (39). The improvement is attributable to considerably improved earnings in Norway.

The operation in Sweden reported an operating profit of SEK 1 M (57). The difference compared with last year is

attributable to considerably lower sales of new and used cars and lower margins in used car sales. Volvo's attempt to stimulate new car sales has resulted in large stocks of newer used cars, putting a strain on the profitability of Bilia's and other Volvo dealers' used car business. Earnings were charged with SEK 12 M in value adjustments of cars in stock and increased provision for cars sold previously with guaranteed residual values. The Service Business reports earnings on a level with last year.

The operating loss in Bilia's Norwegian operation amounted to SEK 9 M (loss: 6). The Service Business is developing favourably and earnings were considerably better than last year. The Car Business is still labouring under the strain of lower turnover in car sales and low margins in used car sales.

The Danish operation reported an operating loss of SEK 9 M (loss: 3). This quarter has also seen great changes in the facility structure and personnel cutbacks. The poorer operating result is attributable to lower sales of new cars and lower earnings in the Service Business. The action programme is beginning to show results, and costs were SEK 5 M lower compared with the same quarter last year.

Cars - divided into Service and Car Businesses

SEK M	Third quarter		Net turnover ²⁾		Oct. 07 - Sept. 08	Full year 2007	Third quarter		Operating profit/loss		Oct. 07 - Sept. 08	Full year 2007
	2008	2007	Nine months 2008	2007			2008	2007	Nine months 2008	2007		
Service Business ¹⁾	1,147	1,138	3,719	3,454	5,057	4,792	44	39	159	155	238	234
- margin, %							3.8	3.4	4.3	4.5	4.7	4.9
Car Business ¹⁾	2,105	2,738	7,694	7,916	11,166	11,388	-61	9	-149	-5	-150	-6
- margin, %							-2.9	0.3	-1.9	-0.1	-1.3	-0.1

¹⁾ Service includes workshop services, spare parts, accessories and petrol in the car operation. The Car Business includes sales of new and used cars and customer financing.

²⁾ Net turnover does not include eliminations for internal sales.

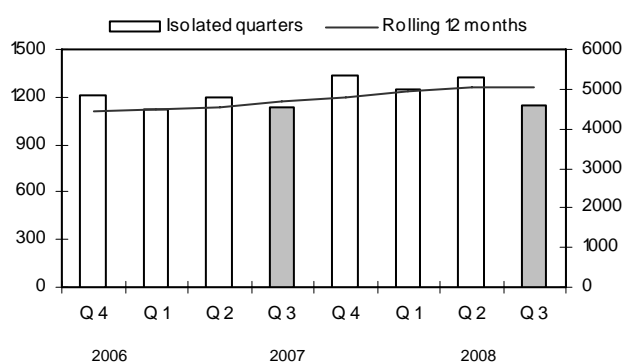
- Lower demand for cars
- Better earnings in the Service Business

The Service Business's sales decreased by about 3 per cent, adjusted for exchange rate changes and comparable operations. Norway increased by 1 per cent and Sweden by 1 per cent, while Denmark decreased by 27 per cent. Operating profit increased by SEK 5 M to SEK 44 M, and the margin increased by 0.4 percentage point to 3.8 per cent. The improvement is attributable to Norway.

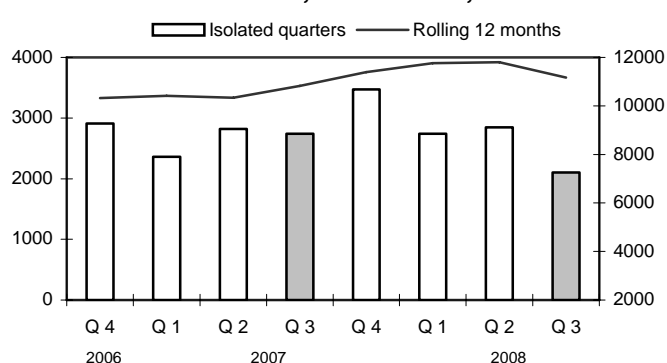
The Car Business's deliveries of new cars declined during the quarter by 30 per cent for comparable operations. The order backlog decreased during the quarter by 678 cars, amounting to 4,085 cars at the end of the third quarter. Car turnover decreased by 23 per cent, adjusted for exchange rate changes and comparable operations. Operating profit decreased by SEK

70 M to a loss of SEK 61 M, and the operating margin decreased by 3.2 percentage points to -2.9 per cent. The earnings decline is mainly attributable to a lower turnover in new car sales and lower margins in used car sales. Price reductions, mainly on new Volvo cars, together with sale of large stocks of used cars with the Swedish importer and other Volvo retailers, squeezed profitability in the used car business. An additional SEK 12 M was set aside during the quarter in provision for cars in stock and for cars previously sold with guaranteed residual values. Stocks of new cars are slightly high, in view of the current sales rate. The stock level of used cars continued to decline during the quarter and is now at a satisfactory level.

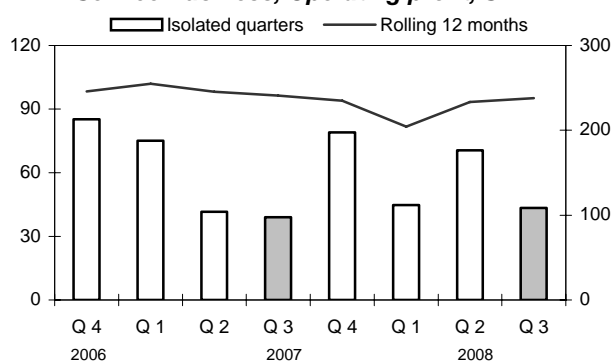
Service Business, Net Turnover, SEK M



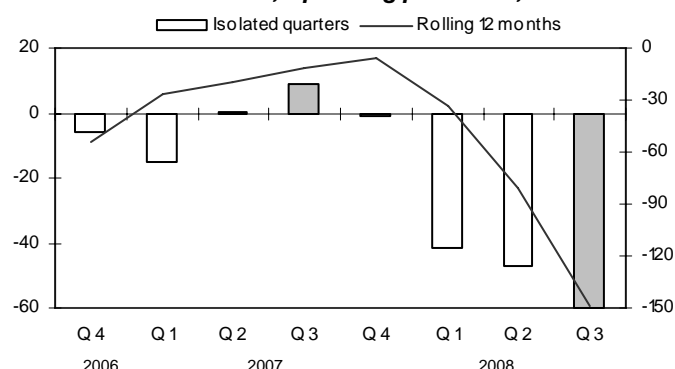
Car Business, Net Turnover, SEK M



Service Business, Operating profit, SEK M



Car Business, Operating profit/loss, SEK M



Discontinued operations, Properties

During the fourth quarter of 2007, Bilia's Board of Directors decided to begin the process of selling properties in Sweden and Denmark. As from 2008, the properties are accounted for under the heading

“Discontinued operations”. The Swedish properties were disposed of in May 2008, and the Danish properties were disposed of in September 2008. This completes the winding-up process.

Profit/loss from discontinued operations

SEK M	Nine months		Full year 2007
	2008	2007	
Net turnover	14	7	9
Administrative expenses	7	7	11
Financial expenses	6	4	6
Profit/loss before tax	1	-4	-8
Tax	0	1	2
Profit/loss from discontinued operations, net after tax	1	-3	-6
Earnings per share, SEK	0.05	-0.10	-0.30

Acquisition of operation 2008

Bilforum AS and Bilforum Finans AS

Bilforum in Norway was acquired as per 1 January 2008 for SEK 66 M, which was paid in cash.

Bilforum represents Volvo, Renault and Land Rover in the Stavanger area.

Effects of the acquisition

The acquisition has the following effects on the Group's assets and liabilities.

The acquiree's net assets at the date of acquisition:

SEK M	Carrying amounts in Bilforum before acquisition	Fair value adjustment	Fair value recognised in Group
Intangible assets	-	13	13
Property, plant and equipment	31	8	39
Long-term investments	5	-	5
Inventories	64	2	66
Trade receivables and other receivables	22	-	22
Cash and cash equivalents	1	-	1
Interest-bearing liabilities	39	-	39
Trade payables and other liabilities	53	8	61
Net identifiable assets and liabilities	31	15	46
Consolidated goodwill			20
Purchase consideration paid, cash ¹⁾			66
Cash, acquired			2
Net cash outflow			64

¹⁾ Including fees for legal services amounting to SEK 0.3 M.

Goodwill arising in connection with the acquisition of Bilforum amounts to SEK 20 M. Acquired customer relations totalling SEK 13 M are recognised as intangible assets.

These customer relations will be amortised over 10 years.

Acquisition of operation 2008

A/S Selandia Ejendomsselskab

A/S Selandia Ejendomsselskab in Denmark was acquired as per 1 April 2008 for SEK 62 M, which was paid in cash.

Effects of the acquisition

The acquisition has the following effects on the Group's assets and liabilities.

The acquiree's net assets at the date of acquisition:

SEK M	Carrying amounts in A/S Selandia Ejendomsselskab before acquisition	Fair value adjustment	Fair value recognised in Group
Property, plant and equipment	291	8	299
Long-term investments	3	-	3
Trade receivables and other receivables	9	-	9
Interest-bearing liabilities	204	-	204
Trade payables and other liabilities	43	2	45
Net identifiable assets and liabilities	56	6	62
Purchase consideration paid, cash			62
Cash, acquired			-
Net cash outflow			62

Acquisition of operation 2008

Eneqvist Fastighets AB

Eneqvist Fastighets AB was acquired as per 7 May 2008 for SEK 110 M, which was paid in cash.

Effects of the acquisition

The acquisition has the following effects on the Group's assets and liabilities.

The acquiree's net assets at the date of acquisition:

SEK M	Carrying amounts in Eneqvist Fastighets AB before acquisition	Fair value adjustment	Fair value recognised in Group
Property, plant and equipment	12	110	122
Trade payables and other liabilities	12	-	12
Net identifiable assets and liabilities	0	110	110
Purchase consideration paid, cash			110
Cash, acquired			-
Net cash outflow			110

Acquisition of operation 2007

Hans Persson Bil AB

In May 2007, Bilia acquired all the trading subsidiaries of Hans Persson Bil AB for SEK 329 M, which was paid in cash. These

companies are dealers for Volvo, Renault and Ford.

Effects of the acquisition

The acquisition has the following effects on the Group's assets and liabilities.

The acquiree's net assets at the date of acquisition:

SEK M	Carrying amounts in Hans Persson Bil AB before acquisition	Fair value adjustment	Fair value recognised in Group
Intangible assets	-	40	40
Property, plant and equipment	334	148	482
Long-term investments	10	31	41
Inventories	155	2	157
Trade receivables and other receivables	104	0	104
Cash and cash equivalents	6	-	6
Interest-bearing liabilities	304	11	315
Trade payables and other liabilities	153	58	211
Net identifiable assets and liabilities	152	152	304
Consolidated goodwill			25
Purchase consideration paid, cash			329
Cash, acquired			6
Net cash outflow			323

Goodwill totalling SEK 25 M was generated by the acquisition. Acquired customer relations totalling SEK 37 M are recognised as intangible assets.

These customer relations will be amortised over 10 years.

Acquisition of operation 2007

Bilgruppen i Enköping Sala AB and Bilgruppen i Kungsängen AB

In June 2007, Bilia acquired the business in Bilgruppen i Enköping Sala AB and

Bilgruppen i Kungsängen AB, which are Ford dealers in Sweden, for SEK 28 M, which was paid in cash.

Effects of the acquisition

The acquisition has the following effects on the Group's assets and liabilities.

The acquiree's net assets at the date of acquisition:

SEK M	Carrying amounts in Bilgruppen before acquisition	Fair value adjustment	Fair value recognised in Group
Intangible assets	-	12	12
Property, plant and equipment	13	-	13
Inventories	11	-	11
Trade receivables and other receivables	-	1	1
Trade payables and other liabilities	12	-	12
Net identifiable assets and liabilities	12	13	25
Consolidated goodwill			3
Purchase consideration paid, cash			28
Cash, acquired			-
Net cash outflow			28

Goodwill totalling SEK 3 M was generated by the acquisition of the business in Bilgruppen. Acquired customer relations of SEK 12 M are recognised as intangible assets and will be amortised over 5 years.

Parent Company

Bilia AB is responsible for the Group's management, strategic planning, financing, accounting, public relations and business development. Furthermore, Bilia AB conducts training and IT activities, mainly for companies in the Group.

The Parent Company's operating loss for third quarter amounted to SEK 11 M (loss: 12), while the loss for the first nine months amounted to SEK 35 M (loss: 43).

Risks and uncertainties

As a result of its operations, the Bilia Group is exposed to both operating risks and financial risks. The operating risks include:

- The market for new cars, which has been fairly stable during the past few years, while historically it has exhibited sharp fluctuations. During the first nine months of 2008, the market for new cars has declined in the markets where Bilia operates.
- Diminished demand for cars can affect the value of stock in hand and guaranteed residual values. During the first nine months of 2008, reduced demand for used cars resulted in value adjustments of cars in stock and increased provisions for guaranteed residual values.
- Increased competition in the markets where Bilia is active.
- The ability of suppliers to offer competitive products.
- Legal disputes. At present the Group is involved in legal proceedings relating to the Parent Company's right to deduct certain costs when calculating income tax and VAT. Furthermore, Bilia won the dispute in the District Court of Gothenburg regarding claims for damages relating to previous business operations. The opposite party has appealed to the Court of Appeal.
- Regulatory decisions that lead to changes in taxes and charges on the products Bilia sells

Gothenburg, 24 October 2008

Bilia AB (publ)
Board of Directors

For further information, please contact Jan Pettersson, Managing Director and CEO, or Gunnar Blomkvist, CFO, telephone +46 31 709 55 00.

Bilia AB (publ)
Box 9003, SE-400 91 Gothenburg
Street address: Norra Långebergsgatan 3, Västra Frölunda
Telephone: +46 31 709 55 00
www.bilia.com
Corporate ID No.: 556112-5690

can influence both demand for and the valuation of cars in stock and cars sold with guaranteed residual values.

The financial risks include liquidity risks, interest rate risks, credit risks and currency risks.

- The recent turbulence in the financial markets has resulted in an increase in liquidity and credit risks.

Bilia works continuously with risk identification and risk assessment. For further information about the risks that affect the Group, please refer to the 2007 Annual Report.

Accounting principles

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting. The same accounting principles and calculation methods are applied as in the most recent annual report. An interpretation from IFRIC, IFRIC 11, will be applied from financial year 2008. The interpretation will not have any effect on Bilia's Consolidated Income Statement, Balance Sheet, Cash Flow Statement or equity. Three interpretations from IFRIC – IFRIC 12, 13 and 14 – have been issued but have not yet been approved by the EU and are therefore not applied.

Parent Company

The same accounting principles and calculation methods are applied as in the most recent annual report. The Parent Company complies with the Swedish Annual Reports Act and the Swedish Financial Reporting Board's recommendation RFR 2.1 Accounting for Legal Entities. The application of RFR 2.1 means that, in the interim report for the legal entity, the Parent Company applies all IFRSs and statements approved by the EU whenever this is possible within the framework of the Annual Reports Act and the Act on Safeguarding of Pension Obligations, while taking account of the relationship between accounting and taxation.

Next report

The year-end report for 2008 will be published on 6 February 2009.

Review report

Introduction

We have reviewed the interim report for Bilia AB for the period 1 January 2008 to 30 September 2008. Management is responsible for the preparation and presentation of this interim financial information in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion regarding this interim financial information based on our review.

Aim and scope of review

We conducted our review in accordance with the Standard on Review Engagements SÖG 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different aim and is substantially less in scope than an audit conducted in accordance with Stan-

dards on Auditing in Sweden, RS and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not, in all material respects, in accordance with IAS 34 and the Annual Reports Act.

Göteborg, 24 October 2008

KPMG AB
Johan Dyrefors
Authorised Public Accountant

INFORMATION ON BUSINESS SEGMENTS

Nine months

SEK M	Cars		Other ¹⁾		Parent Company		Eliminations		Total	
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
NET TURNOVER										
External net turnover	10,933	10,877	0	6	12	1			10,945	10,884
Internal net turnover	-	1	-	-	17	18	-17	-19	0	0
Total net turnover	10,933	10,878	0	6	29	19	-17	-19	10,945	10,884
PROFIT/LOSS										
Operating profit/loss by business segment	10	150	-10	15	-35	-43	95	0	60	122
Net financial items by business segment	-69	-42	21	15	449	48	-454	-31	-53	-10
Tax expense ²⁾									34	-28
Profit/loss from disposal of discontinued operation, net after tax									1	-3
Net profit									42	81
OTHER DISCLOSURES										
Assets, non-interest-bearing	5,377	6,278	14	14	97	90			5,488	6,382
Assets, interest-bearing	510	488	660	576	1,007	1,183			2,177	2,247
Eliminations							-1,601	-1,732	-1,601	-1,732
Total assets									6,064	6,897
Liabilities, non-interest-bearing	3,079	3,861	24	4	101	69			3,204	3,934
Liabilities, interest-bearing	2,196	2,095	4	3	841	1,036			3,041	3,134
Eliminations							-181	-171	-181	-171
Total equity and liabilities									6,064	6,897
Investments, net	-19	-76	2	1	4	13			-13	-62
Depreciation/amortisation	222	208	2	1	4	2			228	211
Expenses other than depreciation/amortisation not matched by disbursements ³⁾	35	18	-	-	0	1			35	19

INFORMATION ON GEOGRAPHICAL SEGMENTS

Nine months

SEK M	Net turnover		Assets		Investments	
	2008	2007	2008	2007	2008	2007
Sweden	6,684	6,883	3,329	3,975	123	22
Norway	2,962	2,532	1,852	2,091	-161	-106
Denmark	1,287	1,463	706	700	19	8
Other	0	6	674	590	2	1
Parent Company	29	19	1,104	1,273	4	13
Eliminations	-17	-19	-1,601	-1,732	-	-
Total Bilia Group	10,945	10,884	6,064	6,897	-13	-62

- 1) Other companies and items affecting comparability. Operating profit/loss includes items affecting comparability of SEK -10 M (15).
- 2) Pertains to unallocated tax expenses.
- 3) Items not affecting cash.

Consolidated Income Statement

SEK M	Third quarter		Nine months		Oct. 07 - Sept. 08	Full year 2007
	2008	2007	2008	2007		
Continuing operations						
Net turnover	3,132	3,721	10,945	10,884	15,463	15,402
Costs of goods sold	2,642	3,167	9,269	9,172	13,123	13,026
Gross profit	490	554	1,676	1,712	2,340	2,376
Other operating income	47	0	133	23	133	23
Selling expenses	415	418	1,364	1,285	1,845	1,766
Administrative expenses	115	101	350	325	467	442
Other operating expenses	3	2	35	3	54	22
Operating profit ¹⁾	4	33	60	122	107	169
Financial income	23	23	53	81	69	97
Financial expenses	47	36	121	107	152	138
Shares in the earnings of associated companies	5	5	15	16	21	22
Net financial items	-19	-8	-53	-10	-62	-19
Profit/loss before tax	-15	25	7	112	45	150
Tax	20	-6	34	-28	18	-44
Profit for the year from continuing operations	5	19	41	84	63	106
Profit/loss from discontinued operations, net after tax	-2	-3	1	-3	-2	-6
Net profit	3	16	42	81	61	100
Earnings per share, SEK	0.15	0.95	2.05	3.95	3.00	4.90
Number of shares at end of period, '000	20,459	20,459	20,459	20,459	20,459	20,459
Earnings per share, SEK	0.15	0.80	2.05	3.80	3.00	4.75
Weighted average number of shares, '000	20,459	20,889	20,459	21,267	20,459	21,064

¹⁾ Amortisation/depreciation acc. to plan by asset class

- Intellectual property	6	6	19	14	25	20
- Land and buildings	1	0	2	1	5	4
- Equipment, tools, fixtures and fittings	23	22	69	60	88	79
- Leased vehicles	45	48	138	136	182	180
Total	75	76	228	211	300	283

Operating profit/loss by business segment

SEK M	Third quarter		Nine months		Oct. 07 - Sept. 08	Full year 2007
	2008	2007	2008	2007		
Cars	-17	48	10	150	88	228
Parent Company	-11	-12	-35	-43	-42	-50
Other, eliminations	32	-3	85	15	61	-9
Operating profit	4	33	60	122	107	169

Consolidated Balance Sheet

SEK M	30.9.2008	31.12.2007	30.9.2007
Assets			
Non-current assets			
Intangible assets			
Intellectual property	122	133	135
Goodwill	115	124	124
	237	257	259
Property, plant and equipment			
Land and buildings	99	315	299
Construction in progress	5	15	17
Equipment, tools, fixtures and fittings	384	357	349
Leased vehicles ¹⁾	1,596	1,811	1,929
	2,084	2,498	2,594
Long-term investments			
Financial investments	262	248	240
Other long-term receivables ²⁾	80	32	32
Deferred tax assets	92	92	87
	434	372	359
Total non-current assets	2,755	3,127	3,212
Current assets			
Inventories, merchandise	2,151	2,529	2,449
Current receivables			
Interest-bearing receivables ²⁾	138	99	113
Other receivables	989	1,191	1,059
Cash and cash equivalents ²⁾	31	97	64
Total current assets	3,309	3,916	3,685
Total assets	6,064	7,043	6,897
Equity and liabilities			
Equity			
Share capital	215	215	215
Reserves	3	4	2
Retained earnings including net profit for the year	1,166	1,288	1,269
Total equity	1,384	1,507	1,486
Non-current liabilities			
Interest-bearing liabilities ³⁾	499	717	695
Other liabilities and provisions ⁴⁾	1,490	1,437	1,783
	1,989	2,154	2,478
Current liabilities			
Interest-bearing liabilities ³⁾	630	669	441
Other liabilities and provisions	2,061	2,713	2,492
	2,691	3,382	2,933
Total equity and liabilities	6,064	7,043	6,897
Assets			
¹⁾ Of which interest-bearing	237	233	238
²⁾ Interest-bearing	249	228	209
Liabilities			
³⁾ Interest-bearing	1,129	1,386	1,136
⁴⁾ Of which interest-bearing	311	297	286

Consolidated Cash Flow Statement

SEK M	Third quarter		Nine months		Oct. 07- Sept. 08	Full year 2007
	2008	2007	2008	2007		
OPERATIONS						
Operating activities						
Profit/loss before tax from continuing operations	-15	25	7	112	45	150
Profit/loss before tax from discontinued operations	-3	-3	1	-4	-3	-8
Depreciation/amortisation and impairment losses	78	74	231	211	315	295
Other items not affecting cash	-35	0	-107	0	-89	18
Tax paid	-13	-3	-58	-39	-52	-33
Change in inventories	233	-237	449	-218	374	-293
Change in operating receivables	228	-64	325	169	157	1
Change in operating liabilities	-484	196	-687	-311	-811	-435
Cash flow from operating activities	-11	-12	161	-80	-64	-305
Investing activities						
Investments and disposals in non-current assets	16	-129	13	62	15	64
Interest-bearing receivables	-20	0	-26	5	-28	3
Business combinations	-	-1	-236	-354	-234	-352
Disposals	-	-	43	-	43	-
Disposal of discontinued operation, net	108	-	474	-	474	-
Cash flow from investing activities	104	-130	268	-287	270	-285
Remaining after net investments	93	-142	429	-367	206	-590
Financing activities						
Change in bank loans and other loans	-44	230	-290	559	-47	802
Dividend to shareholders and share buy-back	-	-115	-164	-287	-164	-287
Cash flow from financing activities	-44	115	-454	272	-211	515
Change in cash and cash equivalents, excl. translation differences	49	-27	-25	-95	-5	-75
Exchange difference in cash and cash equivalents	1	1	0	6	-2	4
Change in cash and cash equivalents	50	-26	-25	-89	-7	-71
Cash and cash equivalents at start of period	112	195	187	258	169	258
Cash and cash equivalents at end of period	162	169	162	169	162	187

Quarterly review

Quarter

Group	4/06	1/07	2/07	3/07	4/07	1/08	2/08	3/08
Net turnover, SEK M	3,861	3,309	3,854	3,721	4,518	3,798	4,015	3,132
Operating profit, excluding items affecting comparability, SEK M	62	43	28	36	70	-11	14	-28
Operating margin, excluding items affecting comparability, %	1.6	1.3	0.7	1.0	1.6	-0.3	0.3	-0.9
Operating profit/loss, SEK M	61	41	48	33	47	-10	66	4
Operating margin, %	1.6	1.2	1.2	0.9	1.1	-0.3	1.6	0.1
Profit/loss before tax, SEK M	69	42	45	25	38	-27	49	-15
Profit from continuing operations, SEK M	54	32	33	19	22	-16	52	5
Profit/loss from discontinued operations, net after tax, SEK M	-	-1	1	-3	-3	1	2	-2
Net profit/loss, SEK M	54	31	34	16	19	-15	54	3
Rate of capital turnover, times ¹⁾	2.43	2.49	2.45	2.44	2.40	2.45	2.39	2.33
Return on capital employed, % ¹⁾	6.2	8.0	9.3	9.3	7.8	5.6	5.9	5.0
Return on equity, % ¹⁾	6.3	7.1	7.9	8.3	6.3	3.4	5.0	4.2
Net debt/equity, times	-0.02	0.07	0.44	0.66	0.81	0.69	0.71	0.69
Equity/assets ratio, %	28	31	24	22	21	23	21	23
Interest coverage ratio, % ¹⁾	5.4	5.7	5.4	4.5	3.7	1.9	1.9	1.4
Data per share (SEK)²⁾								
Net profit	2.45 ³⁾	1.45 ⁴⁾	1.55 ⁴⁾	0.80 ⁵⁾	0.95	-0.75	2.65	0.15
Equity	78 ⁴⁾	80 ⁴⁾	74 ⁴⁾	73	74	73	67	68

¹⁾ Rolling 12 months.

²⁾ Based on number of shares outstanding, 20,459,255.

³⁾ Based on weighted average number of shares outstanding during fourth quarter, 21,546,647.

⁴⁾ Based on number of shares outstanding at 31 December 2006, 31 March 2007 and 30 June 2007, 21,459,255.

⁵⁾ Based on weighted average number of shares outstanding during third quarter, 20,889,145.

Income Statement for Parent Company

SEK M	Third quarter		Nine months		Oct. 07 - Sept. 08	Full year 2007
	2008	2007	2008	2007		
Net turnover	7	6	29	19	40	30
Administrative expenses	18	18	64	62	82	80
Operating loss ¹⁾	-11	-12	-35	-43	-42	-50
Result from financial items						
Result from interests in Group companies	432	-	439	31	611	203
Interest income from Group companies	31	22	87	55	112	80
Other interest income and similar line items	18	21	45	73	59	87
Interest expenses to Group companies	8	6	21	16	25	20
Interest expenses and similar line items	38	32	101	95	131	125
Profit/loss after financial items	424	-7	414	5	584	175
Appropriations	-	-	-	-	-36	-36
Profit/loss before tax	424	-7	414	5	548	139
Tax	0	0	-1	1	-31	-29
Net profit/loss	424	-7	413	6	517	110
¹⁾ Amortisation/depreciation acc. to plan by asset class						
- Intellectual property	1	0	3	1	4	2
- Equipment, tools, fixtures and fittings	1	1	1	1	1	1
Total	2	1	4	2	5	3

Balance Sheet for Parent Company

SEK M	30.9.2008	31.12.2007	30.9.2007
Assets			
Non-current assets			
Intangible assets			
Intellectual property	24	18	16
	24	18	16
Property, plant and equipment			
Equipment, tools, fixtures and fittings	3	2	3
	3	2	3
Long-term investments			
Interests in Group companies	1,305	943	957
Other securities held as non-current assets	45	0	0
Deferred tax asset	15	16	17
	1,365	959	974
Total non-current assets	1,392	979	993
Current assets			
Current receivables			
Receivables from Group companies	133	2,116	180
Other receivables	55	9	54
Cash and bank balances	962	60	1,183
Total current assets	1,150	2,185	1,417
Total assets	2,542	3,164	2,410
Equity and liabilities			
Equity			
Restricted equity			
Share capital	215	215	215
Statutory reserve	47	47	47
	262	262	262
Non-restricted equity			
Retained earnings	722	776	823
Net profit for the year	413	110	6
	1,135	886	829
Total equity	1,397	1,148	1,091
Untaxed reserves	70	70	34
Provisions			
Provisions for pensions and similar obligations	15	15	15
	15	15	15
Non-current liabilities			
Liabilities to credit institutes	476	698	678
Liabilities to Group companies	20	20	20
Other liabilities	5	5	5
	501	723	703
Current liabilities			
Liabilities to credit institutes	272	589	172
Liabilities to Group companies	206	573	346
Other liabilities	81	46	49
	559	1,208	567
Total equity and liabilities	2,542	3,164	2,410